

Delticom AG: AGM approves dividend

Hanover, May 9, 2018 – Delticom AG (German Securities Code (WKN) 514680, ISIN DE0005146807, stock market symbol DEX), Europe’s leading online retailer of tyres and automotive accessories as well as efood specialist and expert in the field of efficient warehouse logistics, will pay a dividend of € 0.10 per share for the 2017 financial year (2016: € 0.50).

Presence at the Annual General Meeting of Europe’s leading online retailer of tyres and automotive accessories as well as efood specialist and expert in the field of efficient warehouse logistics, held in Hanover on May 8, 2018, amounted to 80 % of its issued share capital. Shareholders approved all items on the agenda with large majorities. Shareholders will receive a dividend payout of € 0.10 per share for the 2017 financial year. In 2017, Delticom Group increased revenues by 10.1 % to € 667.7 million.

Earnings before interest, taxes, depreciation and amortization (EBITDA) totalled € 9.3 million in the financial year 2017. Consolidated net income amounted to € 1.1 million.

The first quarter 2018

“Due to several spring-like days, summer tyre business in the past financial year has already been very strong in March. This year, it was different. After a partly very mild January, icy temperatures prevailed in Germany and Europe: February and March 2018 were in the firm grip of winter. In Germany, March was on average 4.8 °C colder than in the previous year, making it one of the three coldest months of March in the last 20 years. Accordingly, summer tyre business only started this year after the Easter holidays“, commented Andreas Prüfer as part of his Management Board speech the seasonal start, and added: “We expect to catch up with the weather-related decline in Q1 revenues in the remaining weeks up to the end of May.“

Full-year guidance confirmed

The Delticom Group will continue to benefit from the increasing importance of the Internet as a sales channel. Management is currently anticipating revenues of € 690 million for 2018, accompanied by an increase in EBITDA to around € 14 million.

Delticom will report about the course of business in the first three months on May 14, 2018. The related corporate news will be available for downloading from the company's website at www.delti.com, within the "Investor Relations" area.

Company profile:

Delticom AG is an E-Commerce company operating primarily in Europe and the USA. It specialises in the design and operation of online shops, Internet-based customer acquisition, internet marketing, developing partner networks and complex, highly efficient product picking and distribution logistics.

Delticom AG is the leading online distributor of tyres and automotive accessories. Our product range also includes the online second-hand vehicle trade and efood. Delticom has extensive experience in creating shops for the international market and in transnational E-Commerce. In addition to design, Delticom also provides product descriptions and a comprehensive customer service program in your national language. Establishing efficient warehousing and logistics processes is utilised not only in selling tyres, used vehicles and online grocery shopping, but is also offered to third parties as an additional service.

Since its establishment in Hanover, Germany in 1999, the company has accrued exceptional expertise in designing efficient, fully integrated internal ordering and logistics processes. The company owns its own warehouses, including a fully automated small item warehouse.

In 2017, Delticom AG generated sales in excess of € 667 million. The E-Commerce specialist operates in 72 countries with over 453 online shops and online distribution platforms, serving over 12.2 million customers. The range of tyres offered to retail and commercial customers includes over 100 brands and more than 25,000 models for cars, motorbikes, trucks, utility vehicles, buses and complete wheel sets. Customers are also able to have the ordered products sent to one of the 43,000 service partners of Delticom AG around the world.

Our range also encompasses over 300,000 automotive parts and accessories, including motor oils, snow chains and batteries. Entry into the business of online used car selling has rounded off the automotive

offering. In this sense, Delticom AG has developed from a classic online retailer to an online solutions provider. Delticom AG also now offers a comprehensive range of around 20,000 different food items.

On the Internet at: www.delti.com

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