

Delticom: Preliminary Q3 2008 revenues

- **Revenues up 20% year-on-year**
- **More than 480,000 new customers**
- **Outlook for 2008 confirmed**

Hanover, October 31, 2008 – Delticom AG (German Securities Code (WKN) 514680, ISIN DE0005146807, ticker symbol DEX), Europe's leading Internet tyre dealer, recorded revenues totaling € 175 million in the first nine months of fiscal year 2008 – according to preliminary figures. On its second anniversary of the IPO (26 October 2006), the company was thus able to increase its revenues by 20% compared with the prior-year-period (€ 146 million). In the third quarter alone the company recorded revenues of more than €53 million (Q3'07: €44.0 million).

More and more consumers are shopping online. They use the Internet as a cost-effective alternative to bricks-and-mortar retail - not just because of the looming recession. Delticom benefits from this trend: Since the beginning of the year Delticom has acquired more than 480,000 new customers. In addition, almost 170,000 repeat customers have bought Delticom's products in one of the 95 online shops in 35 countries. This equates to a customer base of more than 2.4 million at the end of September, up around 37% year-on-year.

Over the past few months, Delticom has succeeded in growing its business in its home market, against the market trend. Due to the ongoing internationalization, the company is also insulated to an increasing extent against the seasonal fluctuations in individual countries: During the course of the year, Delticom increased its non-domestic revenues by 29% from € 89.0 million to € 115 million. Revenues outside Germany accounted for 66% of total revenues, up five percentage points compared to the same period of the previous year (61.0%).

CEO Rainer Binder gives a positive summary: "Although the market conditions have been unfavourable so far, we have still grown significantly and achieved our business objectives. As Europe's leading online tyre dealer we are well positioned for the key winter season in the fourth quarter - even if the global economy continues to cool."

Due to the company's performance to date and in agreement with the available market forecasts, Delticom's management confirms the outlook for 2008, with revenues of € 240 – 260 million and an EBIT margin of between 5% and 6%.

Delticom AG will publish its full nine-month report for 2008 on November 10, 2008.

Company profile:

Delticom was founded in Hanover in 1999. With 95 online shops in 35 countries, the company is Europe's leading Internet tyre retailer. Delticom offers its private and business customers a wide range of products, including car tyres, motorcycle tyres, truck tyres, bus tyres, the respective rims, complete wheels (pre-mounted tyres on rims), selected replacement car parts and accessories, engine oils and batteries. Delticom's customers receive information on product characteristics and alternatives; they benefit from a comprehensive range of goods with more than 100 tyre brands and more than 25,000 models. The products are supplied, depending on the customer's instructions, either directly to the customer, to a service partner, i.e., a workshop with which Delticom cooperates and which allows tyres to be delivered directly to their address to be mounted on the customer's vehicle, or to a different delivery address. In addition, Delticom's Wholesale division also sells tyres to wholesalers in Germany and abroad.

On the Internet at: www.delti.com

Online tyre store in the UK: www.mytyres.co.uk

Contact:

Company

Delticom AG Investor Relations
Melanie Gereke
Brühlstraße 11
30169 Hanover
Tel.: +49 (0)511-936 34-8903
Fax: +49 (0)89-208081147
e-mail: melanie.gereke@delti.com

IR Agency

cometis AG
Henryk Deter
Unter den Eichen 7
65195 Wiesbaden
Tel.: +49 (0)611-205855-13
Fax: +49 (0)611-205855-66
e-mail: deter@cometis.de