

Delticom: Preliminary Q1 2008 revenues

- **Revenues up 9.4% year-on-year in Q1 2008**
- **Non-domestic revenues further increased, now accounting for 65% of total revenues**

Hanover, April 30, 2008 – Delticom AG (German Securities Code (WKN) 514680, ISIN DE0005146807, ticker symbol DEX), Europe's leading Internet tyre dealer, recorded revenues totaling €42.6 million in the first three months of fiscal year 2008 – according to preliminary figures. In addition, non-domestic revenues were up from €24.8 million to €27.7 million. The first three months of the year are traditionally the weakest for tyre retailers.

As a result of the long period of cold temperatures at the start of the year, business with summer tyres in many European countries only really got started in April. In spite of this, Delticom was able to lift its revenues in the first three months of 2008 by 9.4% compared to Q1 2007. This increase in revenues is also linked to a significant increase in the customer base from 1.9 million to 2.1 million.

Co-CEO Rainer Binder is very pleased with the developments: "Revenues grew year-on-year, although the comparison base was high due to the strong Q1 2007. We have been able to decouple our business from the German home market and continue to expand our international business. This will make us even more independent of regional developments in the future." Delticom forecasts revenues of €240 - €260 million for the year as a whole, with revenues thus up by up to 20% yoy.

According to the recently published "ADAC Reifenmonitor 2008", the group of 18-39 year olds are particularly open to the Internet. Accordingly, an average of 28.1% of those surveyed said that they could imagine buying their tyres online. Of this group, just 6.1% have actually bought tyres in the Internet. This means that there is still sufficient growth potential for the coming years.

The www.reifendirekt.de portal was redesigned in April. The TÜV-certified shop was revamped to make it more transparent and customer friendly, allowing consumers to find the right tyres even more quickly, and to then conclude their purchase.

Delticom AG will publish its full three-month report for 2008 on May 14, 2008.

Company profile:

Delticom was formed in Hanover in 1999 and has grown to become Europe's leading Internet tyre retailer. The company offers its private and business customers a wide range of products in its 92 online shops in 31 countries, including car tyres, motorcycle tyres, truck tyres, bus tyres, the respective rims, complete wheels (pre-mounted tyres on rims), selected replacement car parts and accessories, engine oils and batteries. Delticom's customers receive information on product characteristics and alternatives; they benefit from a comprehensive range of goods with more than 100 tyre brands and more than 25,000 tyre models. The products are supplied, depending on the customer's instructions, either directly to the customer, to a service partner, i.e., a workshop with which Delticom cooperates and which allows tyres to be delivered directly to their address to be mounted on the customer's vehicle, or to a different delivery address. In addition, Delticom's Wholesale division also sells tyres to wholesalers in Germany and abroad.

On the Internet at: www.delti.com

Online tyre store in the UK: www.mytyres.co.uk

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