

Delticom AG: 2008 six-month report

- Revenues up + 19 % to €121.5 million
- + 20 % revenue growth in eCommerce segment
- EBIT increased to €5.6 million (H1'07: €5.4 million)
- eCommerce customer base up to 2.3 million customers, more than 342,000 new customers

Hanover, August 13, 2008 – Delticom AG (German Securities Code (WKN) 514680, ISIN DE0005146807, stock market symbol DEX), Europe's leading Internet tyre retailer, today published its full consolidated interim report for the first half of 2008. Delticom lifted its revenues in H1'08 compared to the first six months of 2007 by around 19.2 % to €121.5 million (H1'07: €102.0 million). Earnings before interest and taxes (EBIT) increased from €5.4 million in H1'07 to €5.6 million. At the same time consolidated net income in the first half of the year increased to €4.1 million compared to the previous year's figure of €3.7 million.

Revenues in the key eCommerce segment increased in H1'08 compared to H1'07 by + 20.0 % from €94.1 million to €112.9 million. During the first half of the current fiscal year, Delticom acquired 342 thousand new customers, and more than 133 thousand bought tyres again from the group. The customer base on June 30, 2008 thus totaled 2.3 million customers in the eCommerce segment.

Delticom grew slightly faster than the market in Germany, countering the slump on the market, and it recorded a strong increase in its foreign business. Sales increased in almost all of Delticom's 93 online shops in 35 countries. In total, the eCommerce division registered sales in Germany of \leqslant 43.0 million (+ 4.3 % compared to H1'07), \leqslant 61.5 million in the European Union (+ 27.6 %) and \leqslant 17.0 million in other countries (+ 35.9 %).

Rainer Binder, Delticom AG's CEO: "Our business has enjoyed pleasing growth, not least because more and more consumers are discovering Internet shopping. We were able to acquire many new customers despite the difficult tyre market in Germany, and we have increased our market shares abroad."

Corporate News



The full report for the first half of 2008 can be downloaded from <u>www.delti.com</u> ("Investor Relations" section).

Company profile:

Delticom was formed in Hanover in 1999 and has grown to become Europe's leading Internet tyre retailer. The company offers its private and business customers a wide range of products in its 93 online shops in 35 countries, including car tyres, motorcycle tyres, truck tyres, bus tyres, the respective rims, complete wheels (pre-mounted tyres on rims), selected replacement car parts and accessories, engine oils and batteries. Delticom's customers receive information on product characteristics and alternatives; they benefit from a comprehensive range of goods with more than 100 tyre brands and more than 25,000 tyre models. The products are supplied, depending on the customer's instructions, either directly to the customer, to a service partner, i.e., a workshop with which Delticom cooperates and which allows tyres to be delivered directly to their address to be mounted on the customer's vehicle, or to a different delivery address. In addition, Delticom's Wholesale division also sells tyres to wholesalers in Germany and abroad.

On the Internet at: www.delti.com

Online tyre store in the UK: www.mytyres.co.uk

Contact:

Company

Delticom AG Investor Relations Melanie Gereke Brühlstraße 11 30169 Hanover

Tel.: +49 (0)511-936 34-8903 Fax: +49 (0)89-208081147 e-mail: melanie.gereke@delti.com

IR Agency

cometis AG Henryk Deter Unter den Eichen 7 65195 Wiesbaden

Tel.: +49 (0)611-205855-13 Fax: +49 (0)611-205855-66 e-mail: <u>deter@cometis.de</u>