

Delticom lifts 2006 revenues to EUR 172 million

Hanover, January 31, 2007 – Delticom AG (German Securities Code (WKN) 514680, ISIN DE0005146807, stock exchange symbol DEX), Europe's leading online tyre retailer, recorded revenues totaling EUR 172 million in fiscal year 2006 – according to preliminary figures. This means that the company's revenues are up by around 33% from EUR 129.2 million last fiscal year. Delticom is listed in the Frankfurt Stock Exchange's Prime Standard.

The company recorded revenues totaling EUR 63 million in Q4, which traditionally brings the strongest revenues. This corresponds to an increase of 43% compared to Q4 2005 (€44.1 million). Delticom's strong revenue growth was driven by the positive developments in the key area of eCommerce, where the company recorded total revenues of around EUR 154 million during the year, up 41% year-on-year (2005: EUR 109.16 million). 90% of annual revenues were recorded in the eCommerce segment in 2006. This accounted for 84% in 2005.

In terms of regions, the importance of non-German sales markets increased further during the past fiscal year, as expected. Delticom enjoyed strong growth in the rest of the European Union, with revenues up 43% year-on-year. This increasing international diversification reduces the risks associated with the seasonal nature of the business model, and means that Delticom is more independent of extraordinary factors on the German market than other companies, in particular bricks-and-mortar national tyre dealers.

"Fiscal year 2006 was a success," commented Dr. Andreas Prüfer, member of Delticom's Managing Board, and added: "Our revenues grew according to forecast, and we slightly exceeded our target of EUR 170 million. The unusually warm winter weather in Germany did not have a major impact on our business on the whole. We already record a good portion of our revenues abroad. Stocks were low - in line with forecast. However, we are still pleased that the winter has finally hit Germany," he continued.

Delticom AG will publish the full annual financial statements for fiscal year 2006 on April 4, 2007.

Company profile:

Delticom AG has been a tire wholesaler since 1999, and has sold tires online since 2000. The Delticom group sells its range of products to private and business customers in its eCommerce division via more than 60 online stores in more than 25 European countries and one store each in the USA and Canada. The product range comprises the following product mix or parts thereof depending on the respective market: car tires, motorcycle tires, truck tires, bus tires, the associated rims, complete wheels (rims with tires), select replacement car parts and accessories, engine oil and batteries. The products are supplied, depending on the customer's instructions, either directly to the customer, to a service partner, i.e., a workshop with which the Delticom group cooperates and which, in some cases, allow tires to be delivered directly to their address to be mounted on the customer's vehicle, or to a different delivery address. In addition, the Delticom group's Wholesale division also sells tires to wholesalers and large retailers in Germany and abroad.

On the Internet at: www.delti.com

Online tire store in Germany: www.reifendirekt.de

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